



ABOUT PTAC



NO COST



CONFIDENTIAL



PROFESSIONAL

The NBDC Procurement Technical Assistance Center (PTAC) offers consulting services, contracting workshops and networking events at no cost to Nebraska businesses — helping them successfully position their companies to bid, win and fulfill federal, state and local government contracts.

NBDC/PTAC consultants are credentialed business advisers with academic degrees and professional certifications, including Certified Contracting Assistance Specialist (CCAS), Economic Development Finance Professional (EDFP), Certified Verification Counselor (CVC), Certified Procurement Professional (CPP).

OUR PARTNERS

This procurement assistance center is funded in part through a cooperative agreement with the Defense Logistics Agency.



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NEBRASKA PTAC

CONTACT A CONSULTANT

EAST CENTRAL

UNO College of Business Administration
Mammel Hall 200
6708 Pine Street
Omaha NE 68182
(402) 554-2521

WEST

University of Nebraska at Kearney
West Center Bldg. Room 129E
1917 W. 24th Street
Kearney, NE 68849
(308) 865-8244

NORTHEAST

Norfolk Chamber of Commerce
609 N. Norfolk Avenue
Norfolk NE 68701
(402) 371-4862 ext. 101

SOUTHEAST

285 South 68th Street Place,
Suite 210
Lincoln, NE 68510
(402) 472-1177

For more information email nebraskaPTAC@unomaha.edu or visit the website ptac.unomaha.edu



PROCUREMENT TECHNICAL ASSISTANCE CENTER

GOVERNMENT CONTRACTING FOR NEBRASKA BUSINESSES



UNIVERSITY OF NEBRASKA AT OMAHA
COLLEGE OF
BUSINESS ADMINISTRATION



DOING BUSINESS WITH THE GOVERNMENT

GET EXPERT ASSISTANCE TO:



UNDERSTAND THE PROCESS

- Complete required registrations and certification applications
- Understand SBIR/STTR programs
- Understand forms, regulations and specifications



PREPARE TO BID

- Write accurate proposals
- Review capability statement and proposal
- Assess your delivery capabilities, technical skills, facilities and quality standards



ACCESS RESOURCES

- Make BidMatch automated opportunity searches
- Access government forms, specifications and regulations
- Learn contracting skills in workshops and webinars



RESEARCH THE MARKET

- Get listings of agencies that have purchased similar products or services
- Analyze volume purchased, price paid and award winners in the past
- Locate subcontracting and teaming opportunities

CONTRACTING EVENTS CONFERENCES & WORKSHOPS

MEET THE BUYERS connects Nebraska businesses to purchasing agents from local, state and federal agencies. Attend these matchmaking events to:

- Learn about sales opportunities directly from government buyers and prime contractors interested in your products and services.
- Meet Nebraska procurement experts and learn how they can help you navigate the paperwork and regulations involved in contracting.
- Gain visibility for your products, services and capabilities.

WORKSHOPS & WEBINARS help entrepreneurs and business owners improve their contracting success with tips and best practices for marketing to the government, bidding on projects and filling proposal requirements.

- Presentations by experts in field of government contracting
- At locations across the state and via webinar
- No fees

For more information on upcoming **MEET THE BUYERS** and other contracting events —

[ptac.unomaha.edu/events]

NBDC PTAC WILL HELP YOU TAKE THE STEPS TO CONTRACTING SUCCESS

1

CONTACT an NBDC PTAC consultant to help you determine whether government contracting is a good fit for your business.

2

REGISTER as required in government procurement systems. NBDC PTAC consultants help you navigate this multi-step process.

3

CERTIFY your business with our help so you may take advantage of any set-aside programs for which you qualify.

4

BID on open contracts. NBDC PTAC consultants help you find opportunities and understand the bidding requirements and process.

“

PTAC has substantially added to our business, providing one of the largest top five sales last year as a direct result of our partnership with PTAC. Thank you for helping small business navigate this complex business market and earn success!”

Control Management Inc.

90%

of clients surveyed report that their PTAC consultant effectively assisted them in pursuing opportunities with the government.