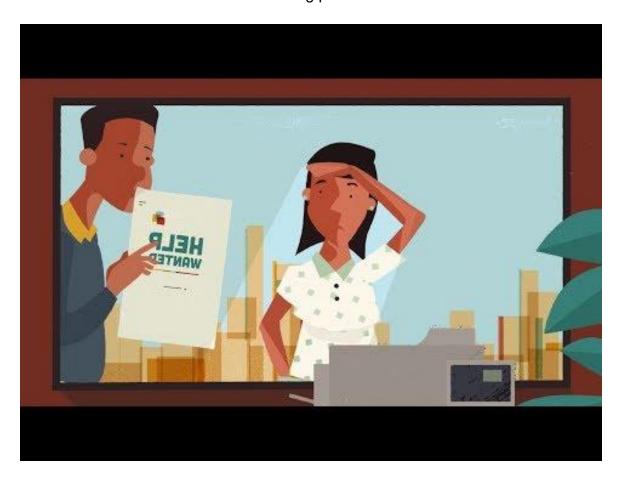
## **Additional Resources on Networking**

Below is a collection of videos from the Stanford Life Design Lab to assist with your networking process.



• This video is from the Stanford Life Design Lab. It provides an overview of "The Outsider Problem" and how to combat it.

## ACADEMIC & CAREER DEVELOPMENT CENTER



• This video is from the Stanford Life Design Lab. It provides an overview of "The Elevator Conversation" and how to craft yours.





 This video is from the Stanford Life Design Lab. It provides an overview of "The Informational Interview Process". It includes why the Informational Interview is important, and how to conduct one.